



**Our mission is  
to enrich learning experiences  
to achieve the concept-to-cash goals.**



- **LEADERSHIP**
- **AGILITY**
- **TRAINING**
- **CONCEPT to CASH**



**KnolShare (Knowledge Share)**

enriches leadership skills to practice agility and deliver business goals from concept to cash.

The journey begins with online and face-to-face training, followed by leaders and team coaching, and finalized with embedded coaches to achieve the concept-to-cash goals with delivery teams.

Our focus is on technology, marketing, and training organizations with the goals of optimizing value through improved alignment, increased quality, and measured results.

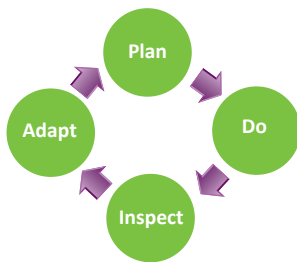
Our services support shrink-wrapped and commercially available innovations from concept to cash, as well as releases to provide internal business improvement.

## Processes

KnolShare leverages lean thinking and agility to inform our approach to delivering value and measured results.

**Lean Thinking:** Value, value streams, flow, pull, eliminate waste, and continual improvement.

**Agility:** Transparent, respect, inspect, adapt, commitment, empiricism, and courage.



### Industry practices include:

- Lean Kanban
- Agile Scrum
- Scaled Agile Framework (SAFe)
- IT Service Management
- Product Management

Our approach is based on Deming's cycle of improvement and reflects a more contemporary view of plan-do-inspect-adapt.

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## Services Offered

### Agile Assessment and Strategy Training

- SAFe Practitioner (SP) Certification
- SAFe Agilist (SA) Certification
- Project Management Institute Agile Certified Professional (PMI-ACP) Certification
- Executives and middle manager agile workshop
- User story writing workshop
- Project road map workshop
- Release planning workshop
- Kanban workshop

### Coaching

- Executive and middle manager agile leadership
- Peer-to-peer (virtual and face-to-face)
- Embedded team coach

### Enterprise Agile Release Train (ART) Launch

### Business and Technology Process Optimization

### Presentation Training and Coaching

## Packages and Rates

Our consulting services are prepaid on a full-day rate with a minimum of a half-day rate. Training packages are prepaid for:

- **One-day introduction courses**
- **Two-day certification courses**
- **Three-day certification courses**

Coaching packages also are prepaid for full-day rate with a minimum of a half-day rate.

## List of notable clients

- WITS American Corp.
- Schneider Electric Software, LLC

## Testimonials

“Thank you for the excellent agile coaching and training that was provided to the WITS Wuhan, China development teams assigned to the Schneider Electric Software account. The training specifically in the area of Definition of Ready and Done was particularly helpful to ensure our teams are ready to deliver value to our customers.”

**Perry Lee, Vice President**

**Application Services, WITS American Corp.**

“We have since used the skills learned during our time together to aid in creating a more collaborative work environment.”

**Andrew Richards, Missions Pastor**

**Rock Harbor Church**

“Dr. Dave Cornelius worked with our R&D group at Schneider Electric Software as a consultant and has provided tremendous value in helping us implement our Scaled Agile Framework (SAFe) through coaching and acting as our facilitator for many quarterly release planning events (RPEs). I have benefited from Dr. Dave's expertise in retrospective coaching and his facilitation of multi-team root cause analysis (RCA) that resulted in clear actions in half the time we usually spent.”

**Ken May, Sr. Manager Systems Quality**

**Schneider Electric Software, LLC**



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